

# The BBEE Scorecard for Entrepreneurs

## Understand how the BBEE Scorecard works for a small business.

### Introduction

Black Economic Empowerment is a national imperative. Organisations wishing to do business in South Africa need to be embarking on a comprehensive BEE strategy that will allow for 'business as usual' within the organisation.

This one day programme is aimed at individuals who want to gain a greater understanding of the principles and concepts of the Broad Based Black Economic Empowerment Scorecard and its requirements.

Any small or medium business who wants to apply for government tenders will need to have a BBEE Scorecard rating done through a verification agency.

### Benefits

- Understand the BBEE codes and how they apply to your business
- Calculate your BBEE points and see how to maximise these points

### Programme Duration

1 day

### Target Audience

Individuals who run small and medium sized businesses, who need to have a BBEE Scorecard rating done by a verification agency, i.e. those with a turnover of between R5 million and R35 million.

### Overview & Methodology

This course is presented in a practical and informative manner, with many examples and exercises.

Delegates calculate their own scores for each element on the BBEE scorecard and look at ways of improving these scores.

At the end of the programme, delegates prepare an action plan to prepare for verification by a rating agency.

### Programme Outcomes

*By the end of the programme, delegates will be able to:*

- Explain the need for BBEE in your business
- Identify the 7 key elements in the BBEE scorecard
- Explain the differences between the Generic Scorecard and the Qualifying Small Enterprise (QSE) Scorecard
- Measure your business against the appropriate key elements of the QSE and identify ways of improving your scores
- Identify the level of BBEE and the percentage (%) contribution of your business
- Prepare an action plan to improve your overall rating

### Programme Content

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- Ownership Element
- Exercise: Ownership Element
- Exercise: Empowerment Through Black Ownership
- Management Control Element
- Exercise: Management Control Element
- Employment Equity Element
- Exercise: Employment Equity Element
- Skills Development Element
- Exercise: Skills Development Element
- Preferential Procurement Element
- Exercise: Preferential Procurement Element
- Enterprise Development Element
- Exercise: Enterprise Development Element
- Socio-Economic Development Element
- Exercise: Socio-Economic Development Element
- BBEE Verification
- Complying with the Legislation
- Summary
- Exercise – BBEE

### Contact Us:

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